

LETTER FROM SHAW AND SMITH REGARDING USING OCLOC

23/09/2010

G'day Nigel,

After the first day of trialling the Ocloc's, we noticed an immediate benefit of this system of post repair over our old method – speed. What was a two man job of removing staples and foliage clips, digging the stump out, selecting a new post of similar size, backfilling, ramming and replacing new staples and clips has now become a one man job repairing the posts in situ. The installation of the Ocloc's is simple, straight forward and effective. A job which used to take two men several weeks has been reduced to one man taking several days, with the obvious benefit of reduced labour costs.

Of course the benefits flow on by repairing the posts instead of replacing them. No need to purchase replacement posts is another cost cutter. By using the Ocloc's we now don't have a stockpile of broken CCA posts to deal with, eliminating a source of contamination (and no introduction of more CCA into the vineyard, too). Furthermore, without the need to use heavy equipment such as tractors and post knockers, our carbon footprint has been lowered and the operation is safer for our people to carry out.

The benefits of using the Ocloc system are easy to see; reduced operating costs, reduced impact on the environment and safer work practice. Thanks for bringing this system of post repair into the market.

Yours Sincerely,

Richard Mason

Assistant Vineyard Manager,

Shaw & Smith